

## Group production - (in tonnes)

### March 2020

	2020					2019					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q1	YTD
<b>Fresh fruit bunches produced</b>												
<b>Own</b>												
Tolan Tiga Group	68 301	0	0	0	68 301	68 659	0	0	0	68 659	-0,52%	-0,52%
Umbul Mas Wisesa Group	44 038	0	0	0	44 038	48 282	0	0	0	48 282	-8,79%	-8,79%
Agro Muko Group	85 147	0	0	0	85 147	74 717	0	0	0	74 717	13,96%	13,96%
South Sumatra Group	16 580	0	0	0	16 580	13 160	0	0	0	13 160	25,99%	25,99%
Hargy Oil Palms	66 584	0	0	0	66 584	76 041	0	0	0	76 041	-12,44%	-12,44%
<b>Total own</b>	<b>280 650</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>280 650</b>	<b>280 858</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>280 858</b>	<b>-0,07%</b>	<b>-0,07%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	210	0	0	0	210	0	0	0	0	0	-	-
Umbul Mas Wisesa Group	155	0	0	0	155	132	0	0	0	132	17,73%	17,73%
Agro Muko Group	3 968	0	0	0	3 968	3 328	0	0	0	3 328	19,25%	19,25%
South Sumatra Group	1 583	0	0	0	1 583	931	0	0	0	931	70,01%	70,01%
Hargy Oil Palms	59 419	0	0	0	59 419	48 242	0	0	0	48 242	23,17%	23,17%
<b>Total outgrowers</b>	<b>65 335</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>65 335</b>	<b>52 632</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>52 632</b>	<b>24,13%</b>	<b>24,13%</b>
<b>Total FFB produced</b>	<b>345 985</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>345 985</b>	<b>333 490</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>333 490</b>	<b>3,75%</b>	<b>3,75%</b>
<b>Fresh fruit bunches sold</b>												
Tolan Tiga Group	0	0	0	0	0	0	0	0	0	0	-	-
Umbul Mas Wisesa Group	10 020	0	0	0	10 020	9 024	0	0	0	9 024	11,04%	11,04%
Agro Muko Group	485	0	0	0	485	694	0	0	0	694	-30,11%	-30,11%
South Sumatra Group	0	0	0	0	0	0	0	0	0	0	-	-
<b>Total FFB sold</b>	<b>10 505</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>10 505</b>	<b>9 718</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9 718</b>	<b>8,10%</b>	<b>8,10%</b>
<b>Fresh fruit bunches processed</b>												
Tolan Tiga Group	68 511	0	0	0	68 511	68 659	0	0	0	68 659	-0,21%	-0,21%
Umbul Mas Wisesa Group	34 172	0	0	0	34 172	39 389	0	0	0	39 389	-13,24%	-13,24%
Agro Muko Group	88 630	0	0	0	88 630	77 350	0	0	0	77 350	14,58%	14,58%
South Sumatra Group	18 163	0	0	0	18 163	14 091	0	0	0	14 091	28,90%	28,90%
Hargy Oil Palms	126 003	0	0	0	126 003	124 283	0	0	0	124 283	1,38%	1,38%
<b>Total FFB processed</b>	<b>335 480</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>335 480</b>	<b>323 771</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>323 771</b>	<b>3,62%</b>	<b>3,62%</b>
<b>PO extraction rate</b>												
Tolan Tiga Group	22,6%	0,0%	0,0%	0,0%	22,6%	22,4%	0,0%	0,0%	0,0%	22,4%	0,88%	0,88%
Umbul Mas Wisesa Group	23,5%	0,0%	0,0%	0,0%	23,5%	24,2%	0,0%	0,0%	0,0%	24,2%	-3,21%	-3,21%
Agro Muko Group	23,8%	0,0%	0,0%	0,0%	23,8%	23,8%	0,0%	0,0%	0,0%	23,8%	0,11%	0,11%
South Sumatra Group	22,5%	0,0%	0,0%	0,0%	22,5%	19,8%	0,0%	0,0%	0,0%	19,8%	13,41%	13,41%
Hargy Oil Palms	23,7%	0,0%	0,0%	0,0%	23,7%	22,2%	0,0%	0,0%	0,0%	22,2%	6,78%	6,78%
<b>Total PO extraction rate</b>	<b>23,4%</b>	<b>0,0%</b>	<b>0,0%</b>	<b>0,0%</b>	<b>23,4%</b>	<b>22,8%</b>	<b>0,0%</b>	<b>0,0%</b>	<b>0,0%</b>	<b>22,8%</b>	<b>2,85%</b>	<b>2,85%</b>
<b>Palm Oil</b>												
<b>Own</b>												
Tolan Tiga Group	15 467	0	0	0	15 467	15 413	0	0	0	15 413	0,35%	0,35%
Umbul Mas Wisesa Group	7 985	0	0	0	7 985	9 519	0	0	0	9 519	-16,12%	-16,12%
Agro Muko Group	20 148	0	0	0	20 148	17 642	0	0	0	17 642	14,20%	14,20%
South Sumatra Group	3 734	0	0	0	3 734	2 687	0	0	0	2 687	38,95%	38,95%
Hargy Oil Palms	15 809	0	0	0	15 809	16 949	0	0	0	16 949	-6,73%	-6,73%
<b>Total own</b>	<b>63 142</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>63 142</b>	<b>62 210</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>62 210</b>	<b>1,50%</b>	<b>1,50%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	49	0	0	0	49	0	0	0	0	0	-	-
Umbul Mas Wisesa Group	36	0	0	0	36	32	0	0	0	32	11,12%	11,12%
Agro Muko Group	927	0	0	0	927	730	0	0	0	730	27,00%	27,00%
South Sumatra Group	348	0	0	0	348	105	0	0	0	105	231,13%	231,13%
Hargy Oil Palms	14 032	0	0	0	14 032	10 615	0	0	0	10 615	32,19%	32,19%
<b>Total outgrowers</b>	<b>15 391</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>15 391</b>	<b>11 482</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>11 482</b>	<b>34,04%</b>	<b>34,04%</b>
<b>Total Palm Oil</b>	<b>78 533</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>78 533</b>	<b>73 692</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>73 692</b>	<b>6,57%</b>	<b>6,57%</b>

<b>Palm Kernels</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
<b>Own</b>					
Tolan Tiga Group	3 795	0	0	0	3 795
Umbul Mas Wisesa Group	1 373	0	0	0	1 373
Agro Muko Group	3 817	0	0	0	3 817
South Sumatra Group	651	0	0	0	651
<b>Total own</b>	<b>9 636</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9 636</b>
<b>Outgrowers</b>					
Tolan Tiga Group	10	0	0	0	10
Umbul Mas Wisesa Group	6	0	0	0	6
Agro Muko Group	171	0	0	0	171
South Sumatra Group	59	0	0	0	59
<b>Total outgrowers</b>	<b>246</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>246</b>
<b>Total Palm Kernels</b>	<b>9 881</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9 881</b>

<b>Palm Kernel Oil</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
Hargy Oil Palms Own	1 302	0	0	0	1 302
Hargy Oil Palms Outgrowers	1 158	0	0	0	1 158
<b>Total Palm Kernel Oil</b>	<b>2 460</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2 460</b>

<b>Rubber</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
<b>Own</b>					
Tolan Tiga Group	173	0	0	0	173
Melania	746	0	0	0	746
Agro Muko	498	0	0	0	498
<b>Total own</b>	<b>1 417</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1 417</b>
<b>Outgrowers</b>					
Tolan Tiga Group	204	0	0	0	204
<b>Total Rubber</b>	<b>1 621</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1 621</b>

<b>Tea</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
Melania	810	0	0	0	810
<b>Total Tea</b>	<b>810</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>810</b>

<b>Bananas</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
Azaguie 1	1 751	0	0	0	1 751
Azaguie 2	2 216	0	0	0	2 216
Agboville	2 785	0	0	0	2 785
Motobe	2 266	0	0	0	2 266
<b>Total Bananas</b>	<b>9 019</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9 019</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
3 855	0	0	0	3 855
1 444	0	0	0	1 444
3 561	0	0	0	3 561
543	0	0	0	543
<b>9 403</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9 403</b>
0	0	0	0	0
4	0	0	0	4
145	0	0	0	145
21	0	0	0	21
<b>170</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>170</b>
<b>9 573</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>9 573</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
1 526	0	0	0	1 526
986	0	0	0	986
<b>2 512</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2 512</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
259	0	0	0	259
963	0	0	0	963
600	0	0	0	600
<b>1 822</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1 822</b>
227	0	0	0	227
<b>2 049</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2 049</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
738	0	0	0	738
<b>738</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>738</b>

<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>
1 440	0	0	0	1 440
2 497	0	0	0	2 497
2 349	0	0	0	2 349
2 466	0	0	0	2 466
<b>8 752</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>8 752</b>

<b>Q1</b>	<b>YTD</b>
-1,56%	-1,56%
-4,93%	-4,93%
7,19%	7,19%
19,86%	19,86%
<b>2,47%</b>	<b>2,47%</b>
-	-
48,36%	48,36%
17,76%	17,76%
179,18%	179,18%
44,44%	44,44%
<b>3,22%</b>	<b>3,22%</b>

<b>Q1</b>	<b>YTD</b>
-14,68%	-14,68%
17,44%	17,44%
<b>-2,07%</b>	<b>-2,07%</b>

<b>Q1</b>	<b>YTD</b>
-33,20%	-33,20%
-22,53%	-22,53%
-17,00%	-17,00%
<b>-22,23%</b>	<b>-22,23%</b>
-10,13%	-10,13%
<b>-20,89%</b>	<b>-20,89%</b>

<b>Q1</b>	<b>YTD</b>
9,76%	9,76%
<b>9,76%</b>	<b>9,76%</b>

<b>Q1</b>	<b>YTD</b>
21,62%	21,62%
-11,25%	-11,25%
18,58%	18,58%
-8,09%	-8,09%
<b>3,05%</b>	<b>3,05%</b>

### Commodity Price Data March 2020

#### Average market prices

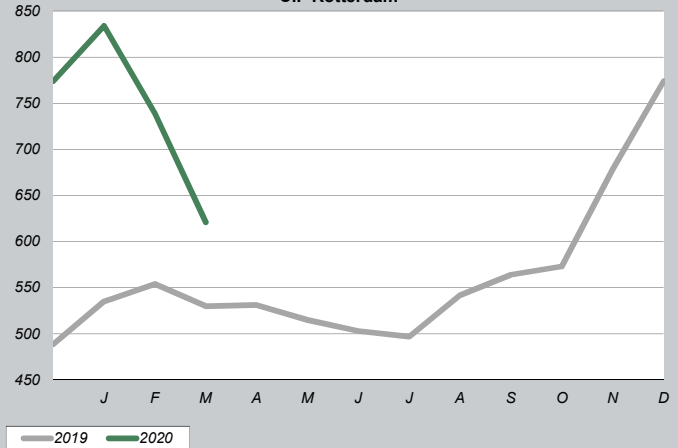
Product		YTD Q1/2020	YTD Q1/2019	YTD Q4/2019
CPO (CIF Rotterdam)*	in \$/mt	731	540	566
CPKO (CIF Rotterdam)*	in \$/mt	827	712	668
RSS3 (FOB Singapore)**	in \$/mt	1 598	1 656	1 640
Tea (avg auct Mombasa)**	in \$/mt	2 131	2 187	2 226
Bananas (CFR Europe)***	in €/mt	702	686	662

\* Oil World price data

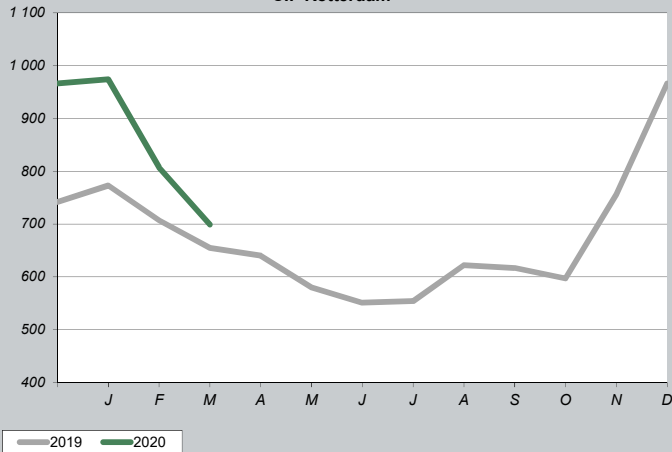
\*\* World bank commodity price data - updated database

\*\*\* CIRAD price data (in EUR)

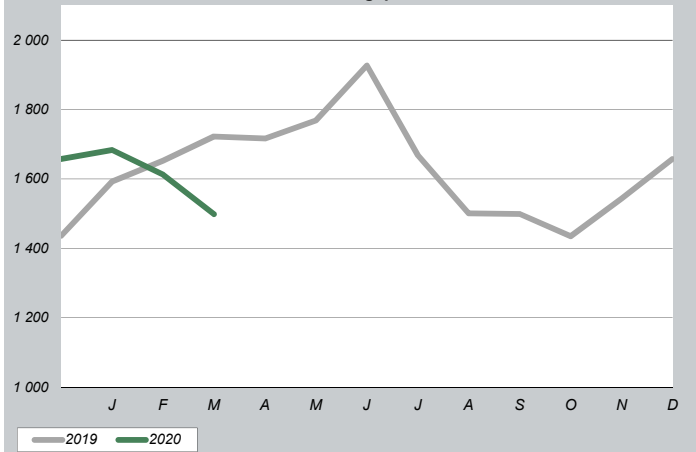
**Crude Palm Oil in \$/mt  
CIF Rotterdam**



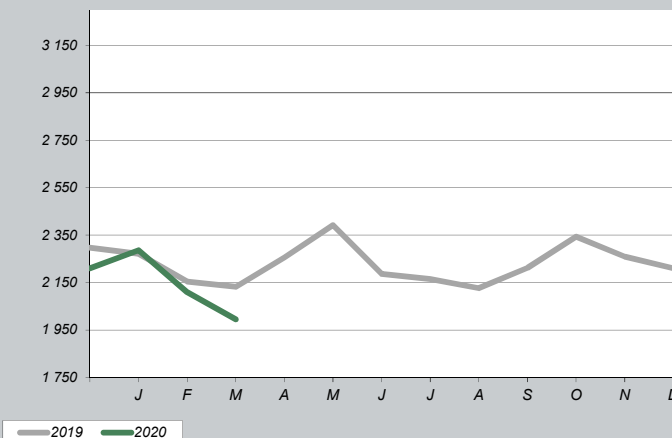
**Crude Palm Kernel Oil in \$/mt  
CIF Rotterdam**



**RSS3 in \$/mt  
FOB Singapore**



**Tea in \$/mt  
average auction Mombasa**



**Bananas CFR Europe in €/mt**

