

# 2014

Press release

Regulated information  
December



## Group production

Of The SIPEF Group [in tonnes]

Palm Oil	2014					2013					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q4	YTD
<b>Own</b>												
Tolan Tiga Group	15 120	16 779	18 851	15 145	65 895	13 111	14 254	18 317	17 812	63 494	-14,97%	3,78%
UMW/TUM Group	2 809	4 150	6 764	5 807	19 530	2 079	2 871	3 146	2 858	10 954	103,18%	78,29%
Agro Muko	19 026	20 349	19 830	18 499	77 704	17 961	18 518	19 783	21 720	77 982	-14,83%	-0,36%
Hargy Oil Palms	13 326	14 849	11 795	16 524	56 494	11 924	14 737	11 033	16 352	54 046	1,05%	4,53%
<b>Total own</b>	<b>50 281</b>	<b>56 127</b>	<b>57 240</b>	<b>55 975</b>	<b>219 623</b>	<b>45 075</b>	<b>50 380</b>	<b>52 279</b>	<b>58 742</b>	<b>206 476</b>	<b>-4,71%</b>	<b>6,37%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	103	0	0	0	103	48	98	208	159	513	-100,00%	-79,92%
UMW/TUM Group	0	4	28	0	32	0	0	0	0	0	-	-
Agro Muko	412	445	436	419	1 712	306	422	454	510	1 692	-17,84%	1,18%
Hargy Oil Palms	11 207	12 836	9 897	13 078	47 018	10 828	13 459	8 883	12 061	45 231	8,43%	3,95%
<b>Total outgrowers</b>	<b>11 722</b>	<b>13 285</b>	<b>10 361</b>	<b>13 497</b>	<b>48 865</b>	<b>11 182</b>	<b>13 979</b>	<b>9 545</b>	<b>12 730</b>	<b>47 436</b>	<b>6,03%</b>	<b>3,01%</b>
Total Palm Oil	62 003	69 412	67 601	69 472	268 488	56 257	64 359	61 824	71 472	253 912	-2,80%	5,74%
<b>Palm Kernels</b>												
<b>Own</b>												
Tolan Tiga Group	3 671	3 905	4 274	3 787	15 637	3 213	3 394	4 468	4 260	15 335	-11,10%	1,97%
UMW/TUM Group	744	1 039	1 384	1 105	4 272	550	760	833	757	2 900	45,97%	47,31%
Agro Muko	4 312	4 742	4 626	4 447	18 127	4 274	4 011	4 680	5 101	18 066	-12,82%	0,34%
<b>Total own</b>	<b>8 727</b>	<b>9 686</b>	<b>10 284</b>	<b>9 339</b>	<b>38 036</b>	<b>8 037</b>	<b>8 165</b>	<b>9 981</b>	<b>10 118</b>	<b>36 301</b>	<b>-7,70%</b>	<b>4,78%</b>
<b>Outgrowers</b>												
Tolan Tiga Group	27	0	0	0	27	13	26	55	42	136	-100,00%	-80,15%
UMW/TUM Group	0	0	4	0	4	0	0	0	0	0	-	-
Agro Muko	80	90	89	82	341	60	84	93	107	344	-23,36%	-0,87%
<b>Total outgrowers</b>	<b>107</b>	<b>90</b>	<b>93</b>	<b>82</b>	<b>372</b>	<b>73</b>	<b>110</b>	<b>148</b>	<b>149</b>	<b>480</b>	<b>-44,97%</b>	<b>-22,50%</b>
Total Palm Kernels	8 834	9 776	10 377	9 421	38 408	8 110	8 275	10 129	10 267	36 781	-8,24%	4,42%
<b>Palm Kernels Oil</b>												
<b>Own</b>												
Hargy Oil Palms	1 037	1 144	911	1 271	4 363	919	1 134	799	1 274	4 126	-0,24%	5,74%
<b>Total own</b>	<b>1 037</b>	<b>1 144</b>	<b>911</b>	<b>1 271</b>	<b>4 363</b>	<b>919</b>	<b>1 134</b>	<b>799</b>	<b>1 274</b>	<b>4 126</b>	<b>-0,24%</b>	<b>5,74%</b>
<b>Outgrowers</b>												
Hargy Oil Palms	869	991	789	1 027	3 676	839	1 045	766	821	3 471	25,09%	5,91%
<b>Total outgrowers</b>	<b>869</b>	<b>991</b>	<b>789</b>	<b>1 027</b>	<b>3 676</b>	<b>839</b>	<b>1 045</b>	<b>766</b>	<b>821</b>	<b>3 471</b>	<b>25,09%</b>	<b>5,91%</b>
Total Palm Kernel Oil	1 906	2 135	1 700	2 298	8 039	1 758	2 179	1 565	2 095	7 597	9,69%	5,82%

# Group Production

Of The SIPEF Group [in tonnes]

Rubber	2014					2013					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q4	YTD
<b>Own</b>												
Tolan Tiga Group	781	565	738	860	2 944	757	557	719	858	2 891	0,23%	1,83%
Melania	1 107	851	571	572	3 101	982	1 113	715	731	3 541	-21,75%	-12,43%
Agro Muko	414	459	347	316	1 536	343	379	328	386	1 436	-18,13%	6,96%
Galley Reach	504	495	614	481	2 094	431	438	509	527	1 905	-8,73%	9,92%
<b>Total own</b>	<b>2 806</b>	<b>2 370</b>	<b>2 270</b>	<b>2 229</b>	<b>9 675</b>	<b>2 513</b>	<b>2 487</b>	<b>2 271</b>	<b>2 502</b>	<b>9 773</b>	<b>-10,91%</b>	<b>-1,00%</b>
<b>Outgrowers</b>												
Agro Muko	0	0	0	0	0	0	0	0	0	0	-	-
Galley Reach	166	205	126	239	736	119	157	161	193	630	23,83%	16,83%
<b>Total outgrowers</b>	<b>166</b>	<b>205</b>	<b>126</b>	<b>239</b>	<b>736</b>	<b>119</b>	<b>157</b>	<b>161</b>	<b>193</b>	<b>630</b>	<b>23,83%</b>	<b>16,83%</b>
<b>Total Rubber</b>	<b>2 972</b>	<b>2 575</b>	<b>2 396</b>	<b>2 468</b>	<b>10 411</b>	<b>2 632</b>	<b>2 644</b>	<b>2 432</b>	<b>2 695</b>	<b>10 403</b>	<b>-8,42%</b>	<b>0,08%</b>
<b>Tea</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q4</b>	<b>YTD</b>
<b>Own</b>												
Melania	652	717	659	788	2 816	705	695	655	795	2 850	-0,88%	-1,19%
<b>Total own</b>	<b>652</b>	<b>717</b>	<b>659</b>	<b>788</b>	<b>2 816</b>	<b>705</b>	<b>695</b>	<b>655</b>	<b>795</b>	<b>2 850</b>	<b>-0,88%</b>	<b>-1,19%</b>
<b>Outgrowers</b>												
Melania	0	0	0	0	0	0	0	0	0	0	-	-
<b>Total outgrowers</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>-</b>
<b>Total Tea</b>	<b>652</b>	<b>717</b>	<b>659</b>	<b>788</b>	<b>2 816</b>	<b>705</b>	<b>695</b>	<b>655</b>	<b>795</b>	<b>2 850</b>	<b>-0,88%</b>	<b>-1,19%</b>
<b>Bananas</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q1</b>	<b>Q2</b>	<b>Q3</b>	<b>Q4</b>	<b>YTD</b>	<b>Q4</b>	<b>YTD</b>
Azaguie	2 006	1 239	1 108	1 128	5 481	1 292	1 567	988	1 439	5 286	-21,61%	3,69%
Agboville	2 926	2 543	1 958	2 640	10 067	2 722	2 015	2 334	2 562	9 633	3,04%	4,51%
Motobe	2 965	2 225	1 669	1 188	8 047	2 402	1 825	1 263	1 916	7 406	-38,00%	8,66%
<b>Total Bananas</b>	<b>7 897</b>	<b>6 007</b>	<b>4 735</b>	<b>4 956</b>	<b>23 595</b>	<b>6 416</b>	<b>5 407</b>	<b>4 585</b>	<b>5 917</b>	<b>22 325</b>	<b>-16,24%</b>	<b>5,69%</b>

# Commodity Price Data

December 2014

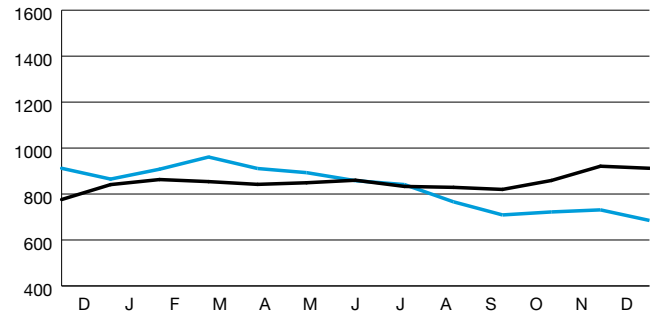
## Average market prices

Product		YTD Q4/2014	YTD Q4/2013
CPO (CIF Rotterdam)	in \$/mt	821	857
CPKO (CIF Rotterdam)	in \$/mt	1 121	897
RSS3 (FOB Singapore)	in \$/mt	1 958	2 795
Tea (avg auct Mombasa)	in \$/mt	2 045	2 399
Bananas (FOT Europe)	in \$/mt	1 043	1 022

## Crude Palm Oil in \$/mt

CIF Rotterdam

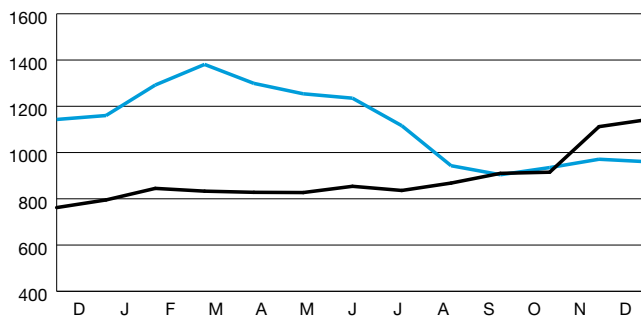
■ 2014 ■ 2013



## Crude Palm Kernel Oil in \$/mt

CIF Rotterdam

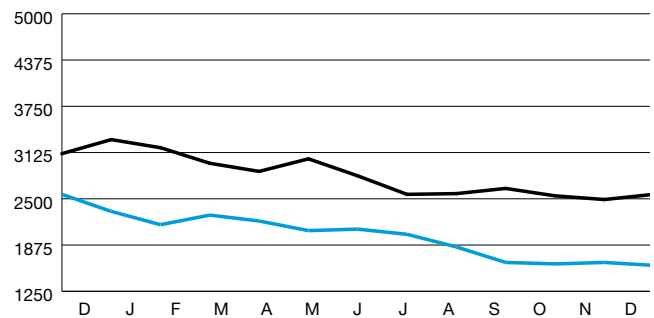
■ 2014 ■ 2013



## RSS3 in \$/mt

FOB Singapore

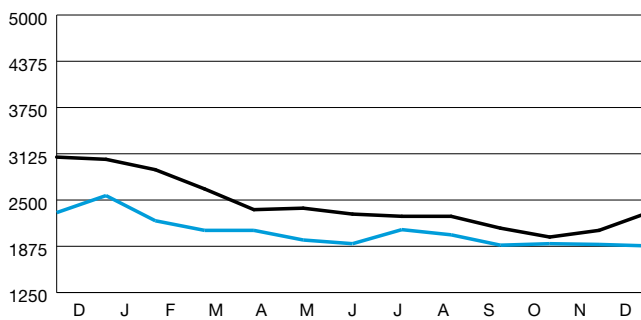
■ 2014 ■ 2013



## Tea in \$/mt

average auct. Mombasa

■ 2014 ■ 2013



## Bananas EU in \$/mt

■ 2014 ■ 2013

