



PRESS RELEASE 2017

Regulated information | December 2017



Group production of the SIPEF Group (in tonnes)

Palm Oil	2017					2016					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q4	YTD
Own												
Tolan Tiga Group	15 563	16 447	21 053	19 746	72 809	12 727	13 634	19 643	17 951	63 955	10.00%	13.84%
UMW/TUM Group	8 654	9 964	11 310	9 712	39 640	8 053	9 096	10 808	9 264	37 221	4.84%	6.50%
Agro Muko	17 662	17 647	20 651	20 535	76 495	16 486	18 369	20 873	20 357	76 085	0.87%	0.54%
Dendymarker	0	0	0	1 679	1 679	0	0	0	0	0	-	-
Hargy Oil Palms	22 393	20 830	18 118	20 348	81 689	16 021	18 038	11 768	23 033	68 860	-11.66%	18.63%
Total own	64 272	64 888	71 132	72 020	272 312	53 287	59 137	63 092	70 605	246 121	2.00%	10.64%
Outgrowers												
Tolan Tiga Group	243	284	286	295	1 108	162	245	234	262	903	12.60%	22.70%
UMW/TUM Group	0	0	0	0	0	76	159	104	5	344	-100.00%	-100.00%
Agro Muko	408	385	514	514	1 821	367	414	460	471	1 712	9.13%	6.37%
Dendymarker	0	0	0	169	169	0	0	0	0	0	-	-
Hargy Oil Palms	15 958	15 103	12 165	12 322	55 548	12 554	13 017	7 614	15 440	48 625	-20.19%	14.24%
Total outgrowers	16 609	15 772	12 965	13 300	58 646	13 159	13 835	8 412	16 178	51 584	-17.79%	13.69%
Total Palm Oil	80 881	80 660	84 097	85 320	330 958	66 446	72 972	71 504	86 783	297 705	-1.69%	11.17%
Palm Kernels												
Own												
Tolan Tiga Group	3 948	3 854	5 155	4 887	17 844	3 228	3 473	4 839	4 620	16 160	5.78%	10.42%
UMW/TUM Group	1 499	1 619	1 810	1 607	6 535	1 341	1 477	1 770	1 520	6 108	5.72%	6.99%
Agro Muko	4 033	3 930	4 743	4 886	17 592	3 865	4 324	4 901	4 709	17 799	3.76%	-1.16%
Dendymarker	0	0	0	458	458	0	0	0	0	0	-	-
Total own	9 480	9 403	11 708	11 838	42 429	8 434	9 274	11 510	10 849	40 067	9.12%	5.90%
Outgrowers												
Tolan Tiga Group	57	64	64	75	260	37	57	55	60	209	25.00%	24.40%
UMW/TUM Group	0	0	0	0	0	16	32	21	1	70	-100.00%	-100.00%
Agro Muko	78	72	105	98	353	70	82	91	90	333	8.89%	6.01%
Dendymarker	0	0	0	46	46	0	0	0	0	0	-	-
Total outgrowers	135	136	169	219	659	123	171	167	151	612	45.03%	7.68%
Total Palm Kernels	9 615	9 539	11 877	12 057	43 088	8 557	9 445	11 677	11 000	40 679	9.61%	5.92%



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Palm Kernel Oil	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q4	YTD
Own												
Hargy Oil Palms	1 945	1 782	1 672	1 691	7 090	1 392	1 638	1 069	1 843	5 942	-8.25%	19.32%
Total own	1 945	1 782	1 672	1 691	7 090	1 392	1 638	1 069	1 843	5 942	-8.25%	19.32%
Outgrowers												
Hargy Oil Palms	1 418	1 327	1 092	1 080	4 917	1 124	1 326	606	1 309	4 365	-17.49%	12.65%
Total outgrowers	1 418	1 327	1 092	1 080	4 917	1 124	1 326	606	1 309	4 365	-17.49%	12.65%
<i>Total Palm Kernel Oil</i>	<i>3 363</i>	<i>3 109</i>	<i>2 764</i>	<i>2 771</i>	<i>12 007</i>	<i>2 516</i>	<i>2 964</i>	<i>1 675</i>	<i>3 152</i>	<i>10 307</i>	<i>-12.09%</i>	<i>16.49%</i>

Rubber	2017					2016					YoY Variation	
	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q4	YTD
Own												
Tolan Tiga Group	791	539	698	855	2 883	804	568	803	939	3 114	-8.95%	-7.42%
Melania	1 007	953	506	666	3 132	797	1 206	461	761	3 225	-12.48%	-2.88%
Agro Muko	535	599	493	537	2 164	489	538	417	402	1 846	33.58%	17.23%
Galley Reach	0	0	0	0	0	436	396	0	0	832	-	-100.00%
Total own	2 333	2 091	1 697	2 058	8 179	2 526	2 708	1 681	2 102	9 017	-2.09%	-9.29%
Outgrowers												
Agro Muko	0	0	0	0	0	0	0	0	0	0	-	-
Galley Reach	0	0	0	0	0	62	113	0	0	175	-	-100.00%
Total outgrowers	0	0	0	0	0	62	113	0	0	175	-	-100.00%
<i>Total Rubber</i>	<i>2 333</i>	<i>2 091</i>	<i>1 697</i>	<i>2 058</i>	<i>8 179</i>	<i>2 588</i>	<i>2 821</i>	<i>1 681</i>	<i>2 102</i>	<i>9 192</i>	<i>-2.09%</i>	<i>-11.02%</i>

Tea	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q4	YTD
Own												
Melania	578	591	578	655	2 402	793	714	754	679	2 940	-3.53%	-18.30%
Total own	578	591	578	655	2 402	793	714	754	679	2 940	-3.53%	-18.30%
Outgrowers												
Melania	0	0	0	0	0	0	0	0	0	0	-	-
Total outgrowers	0	0	0	0	0	0	0	0	0	0	-	-
<i>Total Tea</i>	<i>578</i>	<i>591</i>	<i>578</i>	<i>655</i>	<i>2 402</i>	<i>793</i>	<i>714</i>	<i>754</i>	<i>679</i>	<i>2 940</i>	<i>-3.53%</i>	<i>-18.30%</i>

Bananas	Q1	Q2	Q3	Q4	YTD	Q1	Q2	Q3	Q4	YTD	Q4	YTD
Azaguie 1	1 594	1 160	1 142	1 249	5 145	1 506	995	1 444	1 371	5 316	-8.90%	-3.22%
Azaguie 2	1 582	1 579	1 601	2 044	6 806	714	832	949	1 364	3 859	49.85%	76.37%
Agboville	2 578	1 832	2 701	2 750	9 861	2 657	2 124	2 670	2 361	9 812	16.48%	0.50%
Motobe	2 387	2 100	1 859	1 614	7 960	1 894	1 464	1 470	1 176	6 004	37.24%	32.58%
<i>Total Bananas</i>	<i>8 141</i>	<i>6 671</i>	<i>7 303</i>	<i>7 657</i>	<i>29 772</i>	<i>6 771</i>	<i>5 415</i>	<i>6 533</i>	<i>6 272</i>	<i>24 991</i>	<i>22.08%</i>	<i>19.13%</i>

Commodity Price Data

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Average market prices*

Product		YTD Q4/2017	YTD Q4/2016
CPO (CIF Rotterdam)	in \$/mt	715	700
CPKO (CIF Rotterdam)	in \$/mt	1 279	1 290
RSS3 (FOB Singapore)	in \$/mt	1 995	1 605
Tea (avg auct Mombasa)	in \$/mt	2 804	2 298
Bananas (FOT Europe)	in \$/mt	899	905

*World Bank Commodity Price Data

